

# Curriculum Vitae

## ***Timothy James Hunt***

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### **Social media & contact details**

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### **PERSONAL STATEMENT**

An Africanist with a proven track record in international marketing with extensive experience and knowledge of the higher education sector. A talent for developing creative ideas that can be maximised to their full potential. A sound business sense with entrepreneurial flair combined with excellent leadership qualities. A high achiever with strong networking and influencing skills. Currently pursuing doctoral studies in the research area of modern Africa history.

### **PROFESSIONAL SKILLS**

I am flexible with the ability to handle change with sound negotiating and problem-solving skills. I am a team player and comfortable with being a delegator. I can turn around a negative environment and I have the ability of being practical as well as realistic.

### **CAREER HIGHLIGHTS**

#### **World Student Advisors**

- Managing Director and founder of **World Student Advisors**

#### **UK University in the Midlands of England**

- Regional Manager for Africa, Middle East & Latin America
- Established Transnational Education footprint in Africa – (IAA) Institute of Accountancy Arusha, Tanzania
- Recruited over 500 Nigerian students for my last January intake 2013
- Recruited 48 Brazilian students on the ‘Science without Borders’ Scholarship Scheme Sept 2012
- Introduced Oil & Gas to the University’s curriculum
- Set-up International Offices in Lagos and Nairobi
- Instrumental in the creation student societies including ‘Association of Nigerian Students’ (ANS); ‘Portuguese Speakers Society’; French Speakers’ Society’ and others
- Developed Student Societies into Alumni Groups – resulting in excellent PR and recruitment

#### **Other activities**

- Sponsor ‘Engaging Angola Diaspora – UK’ January 2019
- Created Zambia High Commission Scholarship April 2018

- Called to Edinburgh as an expert witness Scottish University v Southern African agent April 2016
- Invited by The British Council to present as an Africa recruitment specialist at annual conferences
- Chaired and presented at Business Forums International Ltd annual conference on 'Recruiting in Challenging and Changing Market: Africa and the Middle East' April 2013
- Presented on National TV and Radio in Nigeria, Ghana and Cameroon
- Presented at British Council Conference in Edinburgh on Sub-Saharan Africa in Dec. 2009
- Completed 11 international consultancies in publishing between 1990 and 2002
- Captain Coach of an A Division Fijian Rugby team 'Kandavu Island' August 1990
- Climbed Kilimanjaro 1982 and a second time 1992 – Mount Kenya 1987

Qualifications (and Training)		
Year	Institution	Subject area
September 2019 – target 2023	Ghent University, Belgium	PHD Language and Culture
2003 to 2005	Coventry University	MA African Politics
1990 to 1992	University of Hertfordshire	PG Diploma in Business Admin.
1985 to 1988	Open University	BA
1979 to 1980	Watford College	HND in Printing & Publishing
1983 to 1985	Hatfield Polytechnic (UH)	PG Teaching Qualification

#### Employment

April 2013 to present	<b>World Student Advisors</b>	<b>Managing Director of World Student Advisors (was)</b> – As an Africanist I am able to offer my expertise within this specific field. I have over 30 years' experience in a wide range of areas including recruitment in challenging markets, a broad knowledge of the African Continent's cultures and education systems. I have worked in Anglo, Franco and Lusophone African regions. I have played a leading role in the establishment of several major Transnational Education (TNE) projects in West and East Africa.
September 2003 to March 2013	UK University Midlands of England	<b>Regional Manager Africa, Middle East &amp; Latin America</b> To recruit students from Africa, ME and Latin America. Manage and coordinate a UK and overseas team. Develop in-country links with main stakeholders. Coordinate student Societies linking to Alumni to maximises PR and recruitment. Integral member of the University's internationalisation team. Member of the working party to set-up the university's London Campus. Worked closely with the Academic Partnership Unit to delivery curriculum abroad.
January 1996 August 2003	West Herts College Hempstead Road Watford WD1 3EZ	<b>Head of International Business Development</b> To recruit overseas students and manage student exchanges. Negotiate recruitment targets. Plan and coordinate overseas visits. Produce an annual business plan. Liaise with Student Services and Admissions to ensure the successful registration of international students. Set-up a network of reputable agents.
September 1992 December 1995	Watford College Department of Printing Water Lane Watford WD2 4ED	<b>Head of Management and Technology</b> Managed 15 academic staff and 5 technical support staff in the successful delivery of the management and technology components of the University of Hertfordshire validated undergraduate and postgraduate programmes.

September 1988 August 1992	Watford College Department of Printing Water Lane Watford WD2 4ED	<b>Senior Lecturer, Printing and Publishing</b> Taught management subjects, Estimating, MIS, Production Control, and Cost Accountancy on The UH validated BSc (Hon) Degree in Graphic Media Studies and on postgraduate courses including Publishing, Advertising and International Public Relations.
August 1984 to August 1988	Watford College, Water Lane, Watford WD2 4ED	<b>Lecturer in Printing and Publishing</b> promoted to Senior Lecturer

**Referees**

<b>Name</b>	Prof. Phil Harris	Dr. Emmanuel Gomes
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<b>Position held by referee</b>	Head International Business	Lecturer in Strategy and International Business